

Providence Lacquer & Supply Centre, Inc.

NEWS

Quarter 2, 2008



Inside:
2008 Providence Lacquer Trade Show
2008 Providence Lacquer Charity Golf Tournament
Standohd® - A Brilliant Future
Fibre-Glass Evercoat: Quantum
Meguiars: M105 Ultra Cut Compound
Dynabrade: Red-Tred™ Eraser Wheel
Standex 36-oz. Mixing Cup
DuPont™ Sontara® Surface Preparation System
Meguiar's Detailer Line
3M Headlight Lens Restoration System

About Providence Lacquer & Supply Centre, Inc.

Providence Lacquer is one of the most progressive and respected PBE Jobbers in New England. It is a family business that was started in 1948 by Fredrick (Red) and Silvia Kafriksen. The Kafriksen's owned the company until 1980 when they sold it to Benny DiCaprio, one of the companies long time employees. In 1985, Benny went into semi-retirement and transferred the control of the corporation to Brian Keough and Peter Kilkenny.

Providence Lacquer is unlike any other Jobber. We have a Management team that combines PBE expertise with backgrounds in business disciplines including marketing, advertising, finance and more. We focus on bringing the best new products and programs to our customers.

We continue to upgrade every process so we can add even more value for our customers. We are committed to our business and to yours, and we recognize that our growth will only come from helping your business grow.

Providence Lacquer Is Your #1 Choice For All Your PBE Needs!

- * Over 3,500 Items In Stock
- * Over 75 Manufacturer Lines
- * Full Line of HMG Marine
- * Full Line of DuPont and Standox
- * Full Line of Norton Abrasives
- * Competitive Prices!
- * Free e-mail newsletter and specials
- * Free Delivery*
- * 2 locations
- * Easy access from the highway
- * Informative Website
- * Access Major Manufacturer Websites
- * Dedicated Customer Service

“If you are not already doing business with US, we want YOU as a customer!”

Providence Lacquer 4th Annual Charity Golf Tournament

Providence Lacquer announces its Charity Golf Tournament to be held Saturday, **June 28, 2008** at Cranston Country Club. Peter Kilkenny, said, “Everyone at Providence Lacquer is excited about our annual charity golf tournament. We want to show our customers that we really appreciate their business.”

The tournament package includes lunch, 18 holes of golf, unlimited range balls, cart, dinner, plenty of door prizes and lots of fun. Cranston Country Club was designed by Geoffrey Cornish. It is a 18 hole championship course that turns an everyday round of golf into an uncommon experience. At Cranston Country Club you’ll appreciate the meticulous attention they give their course.

All proceeds will benefit “The imPOSSIBLE DREAM.” “The imPOSSIBLE DREAM” is a charitable organization based out of Warwick, RI that makes dreams come true for chronically ill children.

This event is held in memory of Benny DiCaprio, ’88.

For more information on the tournament, contact Peter Kilkenny at 401-943-1700.



2008 Providence Lacquer Trade Show

Thank you to the hundreds of repair industry professionals that attended the 2008 Providence Lacquer Trade Show.

This was a show centered around YOU – The Repair Professional.

Some of the manufacturers and organizations that were in attendance were: DuPont, Standox, DuPont Marine Finishes, HMG Marine, I-CAR, Meguiars, DeVilbiss, SAS Safety, SEM Products, Norton Abrasives, ABARI, SATA, Presta Products, Festool, MAS Epoxies, Blue Water Marine Paint, Ultratech, Kaesar Compressors, 3M and many more.

We hope to see you all at next year's show: **May 2, 2009**

2008 Providence Lacquer



Trade Show



Standohyd® - A Brilliant Future

Fine-Tuned for Perfection & Quality Reputation

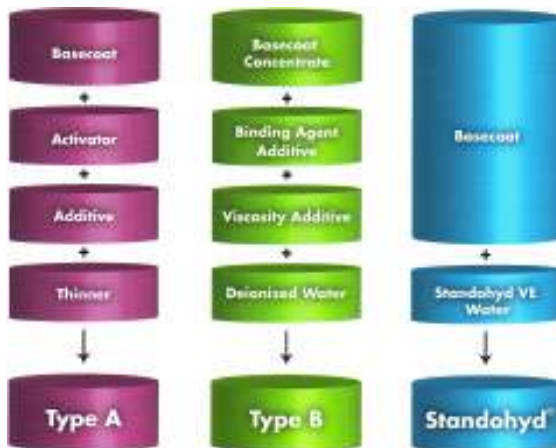
A true innovator

Converting to lower VOC refinish technology is the future for modern refinishing.

Standox recognized the trend in the early nineties & responded to the challenge. The result – Standohyd – an internationally accepted paint system that meets strict environmental guidelines.

Understanding Waterborne technology

The beauty of Standohyd is its simplicity. Other waterborne systems require a combination of additives, thinners, concentrates or activators to be added before sprayed. With Standohyd you simply mix the toners, add Standohyd VE water and spray.



Ease of change

The transition from a solvent system to Standox Standohyd is easy. It works like a conventional system, with minor requirement and process modification.



Standohyd advantage

High opacity

The special formulation of Standohyd ensures superior opacity. As Standohyd can be applied in a single operation, body shops can cut both their material consumption and their work time.

Extremely easy preparation

The process could hardly be easier & simply thin the paint with Standohyd VE water and you are ready to spray.

Quick drying

State-of-the-art flash-off technology increases productivity & vehicle throughput.

Productivity gain

Process	Solvent Basecoat	Standohyd Basecoat
1st coat	2.0 mins	5.5 mins
Flash off	7.5 mins	not needed
2nd coat	3.5 mins	not needed
Final flash off	15.5 mins	11.5 mins
Total time before clearcoat	28.5 mins	17.0 mins
paint usage	693 g	384 g
Labor savings per vehicle:		11.5 mins
Savings with 40 vehicles per week:		7.7 hours
Total labor savings per month:		32.0 hours

An approved system*

The strong coverage capacity & proven OEM-comparable finish characteristics of Standohyd make it the system of choice for the world's leading manufacturers.

Audi	General Motors	Saab
Aston Martin	Honda	Toyota
BMW	Nissan	Volvo
Chrysler	Land Rover	Volkswagen
Jaguar	Porsche	

*Global approval

Standex Launches 36-oz. Mixing Cup

Here's good news for paint technicians: the Standox 36-oz. mixing cup and matching lid

The new cup helps deliver perfection by having a flat bottom, mixing numbers visible from the inside, and mixing ratios setup to mix plasticized or un-plasticized material-making mixing more accurate & easier.



Item	Part #	Packaging
Mixing Cup	AS11-056-N	100/box
Lid	E-4885	25/box

The DuPont Sontara Surface Preparation System...

A complete line of high quality wiping products designed to help ensure the best possible paint surface throughout the refinishing process.

Teamwork & preparation are the keys to winning results in automotive refinishing. DuPont Sontara wipes help get the job done right the first time without costly rework that can cut into your profits & productivity.

The DuPont Sontara team has put all of the information needed to cross-reference the task, part numbers & benefits into one easy-to-use chart.

3M Headlight Lens Restoration System

This system is a fast and easy way to restore the clarity back to headlight lenses that have become dull or cloudy over time. It was designed with the professional in mind to maximize productivity and performance. In many cases, this kit can be paid for in as little as 10 jobs.

Use the 3M Headlight Lens Restoration System to increase your profitability and customer satisfaction.



Process Steps

Sanding Steps - 3" DA Sander

▶ 1	▶ 2	▶ 3	▶ 4
P500 Grit Abrasive Disc	P800 Grit Abrasive Disc	P1000 Grit Abrasive Disc	P3000 Grit Abrasive Disc

Polishing Steps - 3" Polisher

▶ 5	▶ 6
3M™ Plastic Cleaner (white polishing pad)	3M™ Plastic Polish (black polishing pad)



Fibre-Glass Evercoat: Quantum Filler & Glaze

Next Generation of Filler and Putty...

- Best sanding filler & putty ever!
 - Sands 30-50% faster than traditional premium fillers & putties
 - Eliminates coarse grit sanding
 - Increases shop productivity
 - Reduces risk of paint defects
- First product to use a 10:1 mix ratio!
 - Faster, more uniform mix
 - Greater tolerance for variation in catalyst volume
 - Reduces risk of over/under catalyzing
- First product with catalysts available for low/high temp.
 - Eliminates the need for over/under catalyzing
 - Standardizes mixing process in any condition
- Easily return vehicle to pre-accident condition!
 - Passes 500 hour salt spray test
 - Improves quality of repair



Try Quantum Filler (450) and Quantum Putty (460) today!

Meguiar's: M105 Ultra Cut Compound

Meguiar's Ultra-Cut Compound features exclusive, Super-Micro Abrasive Technology which delivers time saving ultra fast cutting, capable of removing 1200 grit or finer sanding marks, yielding a best in class finish.

- Ultra-fast cutting removes 1200 grit or finer sanding marks
- Super-micro abrasives leave best in class finish
- Also great for removing scratches, defects, acid rain & severe swirls/holograms.



Dynabrade: Red-Tred™ Eraser Wheel

Red-Tred™ Eraser Wheel easily removes decals, pinstripes, two-sided molding adhesive tape and other vinyl graphics.

- Longer wear life than previous wheel
- New serrated design runs cooler – doesn't harm paint finish
- Reduced pricing
- Compatible with existing Dynabrade & competitor tools and hubs.



Get Your Shop Ready for Spring & Summer with Meguiars Detailer Products

We all wish to excel at whatever we pursue and while our individual skill is an important part of what decides success or failure, the products we use reflect heavily upon our work. An expert chef using second-rate ingredients cannot expect to create cuisine-worthy meals, whereas an expert detailer using low quality products cannot hope to create a concours-worthy shine. Luckily, making the decision to use choice products is painless and beneficial. Meguiars has gathered all the products you'll need to keep your shop stocked with top-of-the-line products.

Professional detailers don't have time to be out shopping – they simply need dependable, affordable products that were made by fellow car-crazy individuals. Meguiars has been servicing the car care industry for over 100 years and they've consistently delivered quality products. Meeting the special needs of professionals was not an easy task, but by offering **excellent high-dilution ratio products in easy-to-carry 1 gallon jugs** has become Meguiars winning formula.

Stock your shop with the Professional Detailer Line of products from Meguiars and witness the difference in quality and savings!





At Providence Lacquer we are committed to your business. We are here to help your business grow. If there are any products that you are interested in please let us know and we will do everything that we can to get it for you.

Also at Providence Lacquer we take education in our industry very serious. Let us know if there are any classes that you would be interested in attending. We can also come right to your shop and certify your employees in HMG Marine, Norton Abrasives, SEM, DeVilbiss, Presta, etc.

For more information contact us:

1155 Park Ave
Cranston, RI 02910
401-943-1700

485 North Main St.
Norwich, CT 06360
860-885-0700

www.providencelacquer.com

Coming in the Next Issue:

- News & Events
- 2008 Providence Lacquer Charity Golf Tournament
- Much More